

**Job Title:** Sales Executive

**Compensation:** Uncapped Commission (with incentives)

**Location:** Work at Home

**Business Overview:**

Are you an All-Star sales person and are looking for a long-term sales career with uncapped earnings with life-time commission residuals? Do you thrive in high sales volume environments to achieve lucrative commissions and incentives? If so, we may have a position for you on our sales team. Traveling Mailbox, LLC is an innovative, web-based virtual mailbox solution for individual or businesses domestically and internationally.

**Role:** Responsible for creating positive first impressions and delivering best-in-class service. Position requires successfully sharing the company’s value proposition while building your own customer book of business through all forms of sales generation and mediums.

**Key Competencies:**

* Builds Trust: You honor your word by doing what you say you are going to do.
* Drives for excellence: You are a continuous learner who encourages others to learn. By constantly upgrading your own work, you achieve results and outperform the competition.
* Implementation/Execution: You are good at organizing and managing multiple priorities and/or projects by using appropriate methodologies and tools.

**Key**

**Accountabilities**

* Comfortable with monthly sales targets
* Ability to start new sales activity
* Ability to present the company and its service offering articulately over-the-phone and professionally in-person
* Selling and negotiating ability
* Ability to close deals
* Highly motivated and enthusiastic
* Strong communication skills, both oral and written
* Decisive, self-motivated, and capable of good time management
* Able to work independently
* Works well in a high sales volume environment

**Requirements**

* 5 + years of sales experience
* Comfortable with monthly sales targets
* Own your own laptop
* Access to transportation with a valid driver’s license